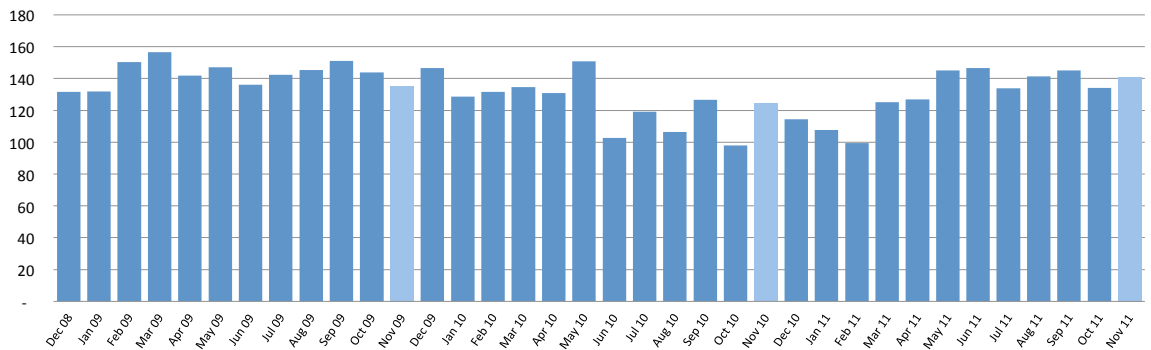


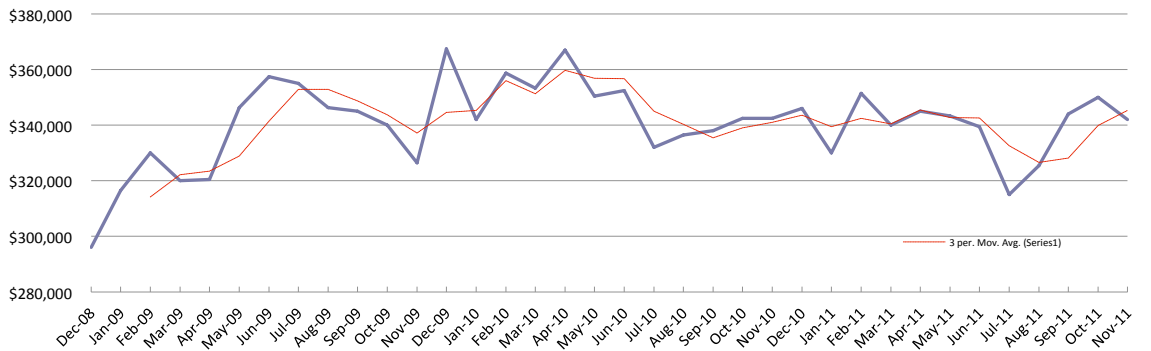


| | Sep 11 | Oct 11 | Nov 11 |
|--|-----------|-----------|------------------|
| Property sales | 142 | 137 | 154 |
| % change vs prior year | +15% | +37% | +13% |
| Inventory of property for sale (# of weeks) | 27.2 | 30.4 | 31.2 |
| % change vs prior year | -16% | -9% | -22% |
| Median sales price | \$344,000 | \$350,000 | \$342,075 |
| % change vs prior year | +2% | +2% | -0% |
| Number of new listings | 267 | 262 | 330 |
| % change vs prior year | +9% | -4% | +24% |
| Asking price of new listings | \$425,521 | \$450,343 | \$464,911 |
| % change vs prior year | +1% | +3% | +14% |

Property sales
(Seasonally adjusted - Nelson)



Median Sale Price
(Nelson)



Inventory of Unsold Homes
(Weeks of equivalent sale - Nelson)

