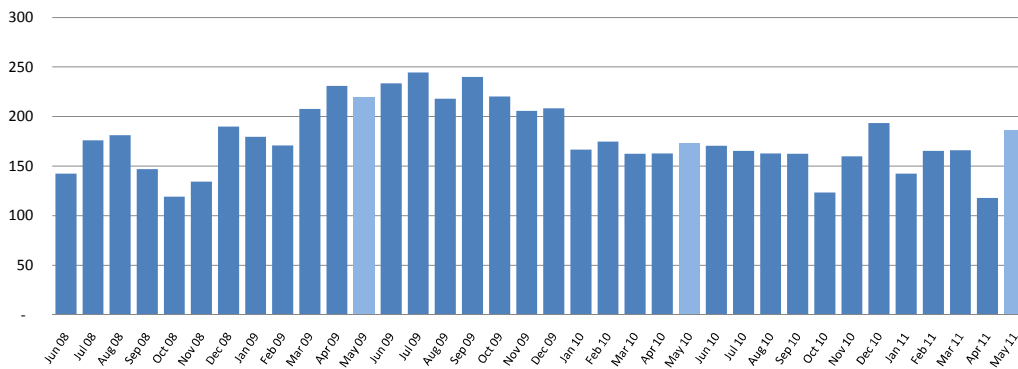




	Mar 11	Apr 11	May 11
Property sales	195	118	195
% change vs prior year	+2%	-28%	+8%
Inventory of property for sale (# of weeks)	54.0	57.5	57.3
% change vs prior year	+12%	+12%	+15%
Median sales price	\$260,000	\$271,500	\$268,000
% change vs prior year	-4%	-1%	-3%
Number of new listings	417	353	381
% change vs prior year	-17%	-13%	+1%
Asking price of new listings	\$334,897	\$334,132	\$321,080
% change vs prior year	-4%	-2%	-4%

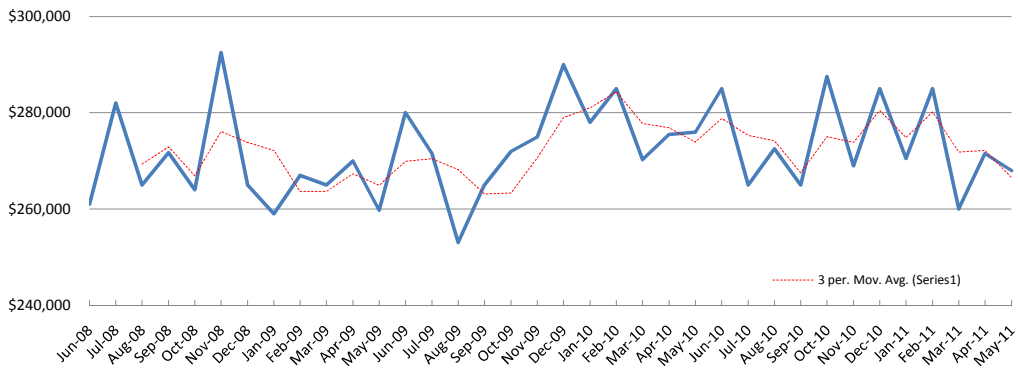
Property sales

(Seasonally adjusted - Hawkes Bay)



Median Sale Price

(Hawkes Bay)



Inventory of Unsold Homes

(Weeks of equivalent sale - Hawkes Bay)

