



|  | Feb 11    | Mar 11    | Apr 11           |
|--|-----------|-----------|------------------|
| <b>Property sales</b>                              | 58        | 67        | <b>64</b>        |
| % change vs prior year                             | -13%      | +3%       | -15%             |
| <b>Inventory of property for sale (# of weeks)</b> | 60.1      | 76.3      | <b>81.0</b>      |
| % change vs prior year                             | -20%      | +2%       | -1%              |
| <b>Median sales price</b>                          | \$279,500 | \$280,000 | <b>\$333,500</b> |
| % change vs prior year                             | -3%       | -13%      | +17%             |
| <b>Number of new listings</b>                      | 160       | 142       | <b>113</b>       |
| % change vs prior year                             | -6%       | -19%      | -16%             |
| <b>Asking price of new listings</b>                | \$354,203 | \$342,447 | <b>\$372,652</b> |
| % change vs prior year                             | -6%       | -12%      | -3%              |

